

# Bespoke In-house Training

We recognise that your training requirements are as diverse as your businesses and individual staff. You operate in different market segments: corporate or personal insolvency; niche or volume providers; Big 4 to sole traders; local and national government; banks and solicitors. Our training is designed to match your specific business needs.

Planning is key to the process. We meet with you to define and scope your exact training requirements, including objectives and desired outputs, then prepare a detailed proposal.

Clients regularly use our complementary ISS Compliance and ISS Practice Management services to identify gaps in experience or process that can be addressed by bespoke internal training. Increasingly they request organisation-specific training, recognising that it enhances staff knowledge and development, while addressing a business need in a confidential environment.

As well as measuring achievement of clients' desired objectives and outputs, we ensure that issues arising from the training are channelled back, with suggested solutions, to you the client. This end-to-end consultative, client-focused approach makes us unique.

## CASE STUDIES

### **Bespoke Training**

A customer contacted us to enquire about our Foundation series. Following discussion, we quickly established that their training requirements were centred around the differences between Scottish and English insolvency and accordingly we were able to design a course specific to their training requirements, run over a day and a half on site.

### **Directory Course run In-house**

Our 2015/16 Course Directory included Corporate Insolvency Update. Two firms requested the course to be run in-house for their entire team. Both clients gained up-to-date technical training, and an around-the-table opportunity to discuss internal approaches to change.

If you see any course in this brochure that you would like to run in-house, please contact us to discuss your requirements.

## COST

**A full day's on-site bespoke training is £1,850 + VAT**

**Our price for a half day course is £925 + VAT**

These prices include a set of course notes for each delegate. Although we do not restrict the number of delegates on the course, we do reserve the right to charge for delegate training materials where delegates number 11 or more.

This price also assumes that the client provides the venue and any catering required on the day.